



The Worshipful
Company of
Farmers

Advanced Course in Agricultural Business Management (ACABM)

The industry's leading development
programme for business owners
and senior managers.



Royal
Agricultural
University





Advanced Course in Agricultural Business Management (ACABM)



This programme, delivered by the Royal Agricultural University for the Worshipful Company of Farmers, is designed for individuals looking to develop their capacity to understand, manage and grow their business. It is an immersive and intensive management training programme incorporating both online and residential elements, aimed at those working within agriculture and the land based sector. The programme enables delegates to:

- develop their business strategy and operational planning, and their understanding of both internal and external business environments
- manage, lead and deliver team performance
- undertake investment appraisal, identifying and analysing opportunities for future investment and business growth
- recognise the requirements of lenders when assessing funding proposals
- understand the routes to market, marketing strategies, brand development and brand positioning
- achieve family and management succession

If you want to grow, if you want to be at the forefront of agriculture, to be an advocate for rural businesses and make an impact, then you need to get on this course! The only qualification required is that you must be good at what you do and have the hunger and desire to be great!

Delegate 2022



The programme structure provides the opportunity to interact with influential business leaders, to apply and develop concepts through case studies, and share experiences with other delegates through peer discussion and review. Over 1,200 previous delegates have included farmers, farm managers, estate owners/managers, land agents and management advisers as well as rural business owners and managers from across the land, rural and food chain sectors.

Just brilliant! Incredible breadth and depth of speakers. I feel the course has really helped my confidence - thank you! Extremely relevant for my role. Surpassed expectations.

Delegate 2022

Advance your career and apply now. Residential Dates: 12-24 November 2023

For more details and how to apply, contact us via:
elizabeth.badger@rau.ac.uk | www.rau.ac.uk/study/wcf